

Greetings from TrueSource!

We are very proud to have been selected as Wayne State Universities preferred MBE (Minority Business Enterprise) for office supply purchases for federally funded grants or other situations where outside goals prompt the University to utilize diverse sources. We believe we have assembled a true win/win solution for you in attempt to advance supplier diversity initiatives within the University environment. As a strategic alliance partner to OfficeMax, we are able to leverage their global buying power, and advanced e-commerce platforms to ensure you receive a world class vendor experience.

The advantages of our strategic alliance are numerous. You will be utilizing the same on-line ordering platform that you currently use in placing orders with OfficeMax. There will be consistency in everything from search formats, unit of measure offerings, and private label product options. You will utilize the exact same ordering practices with reference to your procurement card purchases, or otherwise. There are however some key differences we would like to bring to your attention.

- 1) All Purchase activity through TrueSource qualifies as Tier 1 support of a minority owned business.
- 2) Wayne State University has been assigned a <u>dedicated</u> Customer Service contact. In order to maximize your service experience, you must contact the TrueSource Customer Service Department- 888-569-9811- or <u>cs@truesourcegroup.com</u>
- 3) You have been assigned a dedicated TrueSource Sales representative (see below).

We look forward to a productive, long standing relationship with Wayne State University, and remain committed to ensuring service excellence in all we do in pursuit of that goal.

WSU-Customer Service Contact – Akeela Robinson-888-569-9811 ext 10 cs@truesourcegroup.com

WSU- Sales Contact- Dan Terry-888-569-9811 ext 12 / Cell 248-798-4844

danterry@truesourcegroup.com

THANK YOU